

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 04401 040912Z

15

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 109174

P R 040836Z APR 75
FM AMEMBASSY TOKYO
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 9163

UNCLAS TOKYO 4401

FOR OIM/WELCH

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: TC MAY ANALYTICAL INSTRUMENTS SHOW - CLOSE OF
SOLICITATION REPORT WEEK ENDING APRIL 4, 1975

1. PA'S REC'D FROM OIM - TEN: (1) AMERICAN INSTRUMENTS; (2)
APPLIED COLOR SYSTEMS; (3) BETHELEHEM; (4) CLIMET INSTRUMENT;
(5) GARDNER LAB; (6) INSTRON; (7) KELVINATOR; (8) PERKIN-ELMER;
(9) PRINCETON GAMMA-TECH; (10) TRACOR WESTRONICS.

2. PA'S RECD'D LOCALLY - TEWLVE: (1) ASTECH CRRP REPRESENTING
(A) DELTA F. CORP, (B) KIN-TEK LAB, (C) MKS INSTRUMENTS, (D)
UNILOC; (2) DAINI SEIKOSHA REPRESENTING (A) BICRON AND (B)
ORTEC; (3) EDAX INTL; (4) EWIG SHOKAI REPRESENTING (A) HUNTERLAB,

(B) SEPARATION GROUP, AND (C) WESTINGHOUSE; (5) MUROMACHI KIKAI
REPRESENTING (A) FARRAND OPTICAL, (B) PHOTOVOLT, AND (C)
SCIENTEMP; (6) NICOLT INSTRUMENT/TAKEDA RIKEN;
(7) SEKI AND COMPANY REPRESENTING (AL HARSHAW CHEMICAL,
(B) NUCLEAR SEMICONDUCTOR, AND (C) TRACOR-NORTHERN;
(8) THERMOLYNE/TOEI KAISHA; (9) TOYO TRADING COMPANY
REPRESENTING (A) ITHACO AND (B) KEITHLEY; (10) PRINCETON
APPLIED RESEARCH/RIKEI CORP; (11) WATERS ASSOCIATES/
NIHON WATERS; AND (12) WILKS SCIENTIFIC/SANYO TRADING.

3. PA/CONTRIBUTION TO BE SUBMITTED TC - ONE: PACIFIC
SCIENTIFIC/NOZAKI CO.

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RM COMMITTED LOCAL PARTICIPATION AND AWAITING OIM
CONFIRMATION - ONE: CHITOSE CORP REPRESENTING (A)
ELECTRAC, (B) KISTLER-MORSE, (C) NETRA INSTRUMENTS, (D)
OPTRON, AND (E) UFAD CORP (TOKYO 4172). PLS EXPEDITE
CONFIRMATION AND ADVISE VIA RETURN PRIORITY CABLE.

5. IN TOTAL TC RECORDS TOTAL 24 PARTICIPANTS REPRESENTING
39 EXHIBITORS. REQUEST OIM CONFIRMATION. TC CAN
ACCOMMODATE FEW ADDITIONAL PARTICIPANTS REQUIRING
SMALL BOOTH SPACE, AND RECOMMENDS OIM ATTEMPT RECRUIT FEW
NTE/NTM PARTICIPANTS WHO HAVE NO REPRESENTATION IN JAPAN.
TC HAS OFFICIALLY CLOSED LOCAL SOLICITATION.
SHOESMITH

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Draft Date: 04 APR 1975
Decaption Date: 01 JAN 1960
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Margaret P. Grafeld
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